



Sunkist Growers  
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**To: Valued Sunkist Customer**

**July 13, 2018**

**Sunkist Growers, Inc.**

**With the recent record temperature spike in the D2 Lemon growing region ((July 6<sup>th</sup> and 7<sup>th</sup> in the Fillmore, Ventura, Santa Paula area) the remaining 40% of the Sunkist crop has been considerably compromised. This, fueled by high winds In December, has exacerbated an already weakened crop. These episodes have caused our Lemon supply to dwindle, creating a lack of viable supply, before the 2018 Desert crop begins.**

**Due to this unprecedented situation, we are now reluctantly invoking an "AOG" clause on pre-committed business until further notice. Effective date will begin for shipments beginning on July 16<sup>th</sup>, 2018.**

**We apologize and sincerely regret any inconvenience this may cause. We hope to be in a better supply situation within the next 10 to 15 weeks when we can resume uninterrupted shipments.**

**We at Sunkist Growers, Inc. strive to service you, our customer. Unfortunately, at times, Mother Nature has a different plan for us and it is a reminder that we are in a business where many different factors are uncontrollable.**

**Thank you, in advance, for your patience and support.**

**Chris J. Gordon**

**Managing Director – Fresh Fruit Sales**

**Sunkist Growers, Inc.**